

Bio: Steve Dell'Orto

Steve Dell'Orto is the founder and CEO of ConCntric, a preconstruction platform that is transforming the fractured preconstruction environment by unifying data, people and processes. ConCntric acts as a single source of truth for all preconstruction stakeholders by providing a dynamic view of the project that ensures a certainty of outcome.

As a 26-year construction industry veteran who has lived and breathed the world of delivering preconstruction projects, Steve is uniquely positioned to bring digital transformation to the industry. Steve is the former Executive Officer of one of the largest privately-owned, domestic general contractors in the U.S. with revenues averaging \$5-6 billion annually.

As the Executive Officer, Steve led the major expansion of his former company's Western Region including the Northern California and Pacific Northwest division achieving 10x growth and increasing margins by over 40% through a committed focus on selective work acquisition and a more comprehensive preconstruction process. Some of the notable projects completed under Steve's leadership include the: Golden State Warriors Arena and Development, Salesforce Tower, Facebook's San Francisco Park Tower, Seattle Convention Center Expansion, Manchester Grand Hyatt, LA County Museum of Art Expansion and the LA Live Development among many others.

Steve is committed to leveraging his 30 years in the industry to advance the level of innovation and technological advancement in the real estate and construction sector. In addition to the change he is driving through ConCntric, Steve is an investor and venture partner in several construction-tech focused venture capital funds including Builders VC and Argonautic Ventures. Steve is also an Advisor to eight emerging construction-tech focused startups bringing a wide range of solutions in areas such as autonomy, fintech, work acquisition, change order communication, project communication, marketplaces and artificial intelligence.

Since launching ConCntric in 2021, Steve has built a dynamic global team and secured support from strategic and notable investors. Steve and his team are on a mission to make the built world more affordable, predictable and sustainable, and are uniquely positioned to transform the future for the construction and real estate industry.