

**Mission:**

To create a preconstruction ecosystem that unites data, workflows and people, to provide an unparalleled certainty of project outcome and trust.

**Vision:**

To make the built world more affordable, predictable and sustainable.

**What We Do:**

ConCntric transforms the fractured preconstruction environment by unifying processes and providing a dynamic view of the project. Acting as a single source of truth, ConCntric's platform unites data, workflows and people, thus ensuring a certainty of outcome.

**Who Is ConCntric For?**

General Contractors, Owners & Developers, Architects and Subcontractors

**ConCntric's 360 Degree Platform Helps To:****Unify the entire preconstruction process**

ConCntric's platform is designed to foster collaboration between General Contractors, Owners & Developers and Design Teams. By uniting data, workflows and people, ConCntric makes preconstruction an optimized experience for all stakeholders.

**Access real-time insights and reliable data**

When you're making important decisions about a project, you want to ensure that you have the most up-to-date planning information in front of you. ConCntric's platform provides real-time, accurate data that helps decision makers push their projects forward.

**Assess and mitigate risk**

Ensuring a successful project outcome requires careful attention and planning. With ConCntric, you can test new ideas and possibilities that allow you to effectively assess and mitigate risk before putting shovels in the ground.

**Control the future outcome by making necessary changes now**

Having the latest project knowledge at your fingertips helps you see an accurate picture of where you are and provides you with the opportunity to make changes now to optimize the future outcome.

## **Our Story:**

ConCntric was founded by Steve Dell'Orto, a 26-year construction industry veteran who has lived and breathed the world of delivering projects with a focus on preconstruction. Steve's passion for transforming the construction and real estate industry extends from his deep domain expertise as a leader in the construction industry and as a former Executive Officer of one of the largest privately-owned, domestic general contractors in the U.S. with revenues averaging \$5-6 billion annually.

As the Executive Officer, Steve led the major expansion of his former company's Western Region including the Northern California and Pacific Northwest division achieving 10x growth and increasing margins by over 40% through a committed focus on selective work acquisition and a more comprehensive preconstruction process. Some of the notable projects completed under Steve's leadership include the: Golden State Warriors Arena and Development, Salesforce Tower, Facebook's San Francisco Park Tower, Seattle Convention Center Expansion, Manchester Grand Hyatt, LA County Museum of Art Expansion and the LA Live Development among many others.

Steve's wealth of experience in structuring projects for success provided him with insight into some of the major gaps during this preconstruction planning phase. Even on the largest projects, Steve found preconstruction to be quite an archaic process. A period that can average anywhere from 3-36 months, preconstruction is a crucial part of a project's success and despite lots of technological advancements in the past decade, preconstruction is still a highly manual and fractured collection of processes. Essential information is kept in scattered Excel spreadsheets and Word documents which limits understanding and does not make it easy to have a clear view of the full picture of a project. Steve decided that there had to be a better way.

In 2020, Steve began taking action on his idea and developed a minimum viable product to start testing with beta customers. The reaction was overwhelmingly positive—general contractors, architects and owners alike were inspired by the new possibilities that the ConCntric platform would bring to their business. Thus, ConCntric was born!

ConCntric has since gone on to build a dynamic global team who bring a wide range of experiences across technology, business and innovation sectors. The team has built many other successful B2B SaaS platforms, including one that is servicing the financial industry. This experience means that ConCntric is prepared to handle complex work flows and extremely sensitive data while also delivering a top-notch customer experience. With Steve's unparalleled industry knowledge and the team's expertise in building game-changing platforms, ConCntric is uniquely positioned to transform the future for the construction and real estate industry.